



West Bengal Council of Higher Secondary Education SUBJECT: BUSINESS STUDIES (BSTD)

CLASS – XI SEMESTER – I FULL MARKS: 40

UNIT	TOPICS	HRS	MARKS
Unit 1	 Nature and Purpose of Business: History of Trade and Commerce in India: Indigenous Banking System, Rise of Intermediaries, Transport, Trading Communities: Position of Indian Sub- Continent in the World Economy. Concept and characteristics of business. Business, Profession and Employment – Distinctive Features and Scope. Objectives of Business – Economic and Social, Role of Profit in Business. Classification of Business Activities: Industry and Commerce. Industry – Types: Primary, Secondary and Tertiary. Commerce – Trade: Types (Internal, External/ Foreign, Wholesale and Retail) and Auxiliaries to Trade: Banking, Insurance, Transportation, Warehousing, Communication and Advertising. Business risks – Nature and Causes. 	20	8
Unit 2	 Forms of Business Organisation: Sole proprietorship: Meaning, Features, Merits and Limitations. Partnership: Meaning, Features, Merits and Limitations, Types of Partnership and Types of Partners, Registration of a Partnership Firm, Partnership Deed. Limited Liability Partnership Cooperative Societies: Features, Types, Merits and Limitations. Company: Private Company, Public Limited Company – Features, Merits and Limitations. Stages in the Organisation of a company Starting a Business: Basic factors/ steps. Choice of form of Business Organisation. 	26	10
Unit 3	 Public, Private and Global Enterprises: Private Sector and Public Sector Enterprises:	20	6
Omt 4	 Business Services: Banking: Types of Bank Accounts – Savings, Current, Recurring, Fixed Deposit Accounts. Banking services with particular reference to – Issue of Bank Draft, Banker's Cheque (Pay Order), RTGS (Real Time Gross Settlement), NEFT (National Electronic Funds Transfer), Bank Overdraft, Cash Credits, E-Banking. Insurance: Principles, Concept of Life, Health, Fire and Marine insurance. 	20	10

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	Postal and Telecom Services: Mail (UCP, Registered Post, Parcel, Speed Post and Courier).		
Unit 5	Emerging Modes of Business: E-Business – Scope and benefits, Resources required for successful ebusiness implementation, online transactions, payment mechanism, security and safety of business transactions. Outsourcing - Concept, Need, and Scope of BPO (Business Process Outsourcing) and KPO (Knowledge Process Outsourcing).	14	6
	Total	100	40

